

From: Brian Palmer

To: Federal Trade Commission

RE: FTC Business Opportunity Rule R511993

To Whom It May Concern:

I am writing this in regard to the proposed FTC Business Opportunity Rule R511993, that is currently being considered for implementation.

I am an independent distributor for a product called Xango, a dietary supplement made for a fruit called the mangosteen. I have only recently become a distributor in April of this year and I am currently trying to build a clientele. I was introduced to the product through a friend of mine who has been a distributor for over a year now. I use the product myself daily and from the health benefits that I have personally experienced was the reason I became a distributor. I haven't been one that was comfortable in sales or public speaking, but with Xango it is different. The product itself is exciting but the company has made it easy for distributors to succeed. I can contact any other distributor or management for information, help, bouncing ideas on promotions to name a few. I am able to stand in front people and confidently discuss the product and its potentials, something I have never been able to do before.

I appreciate and understand the FTC has good intentions behind Business Opportunity Rule, R511993 and protect all citizens (including myself) from being victim's fraudulent businesses and schemes. However, this rule will negative impact on the sales and potential recruitment of other distributors I may com in contact with. I would like to address a few concerns below about the new Business Opportunity Rule, R511993 being proposed.

1. Seven day waiting period - The waiting period most definitely will inconvenience and cause individuals excited about XanGo and becoming distributors themselves to "back-off" or not want to deal with the hassle when they are told that the FTC requires this waiting period. Not to mention that distributors such as myself who travel frequently, I will have an extremely difficult time recruiting new buyers and distributors. I will be required to have all disclosures of the area I am traveling to in advance, then gather pertinent contact information ad once the waiting period has passed then perform a follow up. Any legitimate business would be hard pressed maintaining all necessary documents and disclosures, not to mention distributors as myself that have another job to maintain while trying to build my XanGo business.

2. List Of Nearest References – Here again, if I am traveling and meet a potential buyer I will have to gather contact information and at a later time send the required disclosure. This alone will prolong the seven day waiting period, making it even more difficult to recruit buyers or distributors. Also, I will have a difficult time trying to recruit a new distributor if he/she is required to provide his/her name, address phone number etc. on a

disclosure list for fear of the list falling into the wrong hands. The information we have to provide could lead to identity theft if the wrong person happened to obtain a copy of these lists.

I want to thank you for taking the time to read the concerns I have listed above and hope that they will be taken into consideration before a final decision is made on Business Opportunity Rule, R511993.

Thank you,

Brian Palmer